

[2018]02290001

	.....	1
1	.....	6
2	.....	9
3	.....	11
4	.....	13
5	.....	16
6	.....	19
7	.....	20
8	.....	22
9	.....	25
10	.....	97



8 7

5-11

Postal Address: 5-11/F, West Tower of China Overseas Property Plaza, Building 7, NO.8, Yongdingmen
Xibinhe Road, Dongcheng District, Beijing

Post Code 100077

Tel +86(10)88095588

Fax +86(10)88091199

[2018]02290001

2017 12 31

2017

2017 12 31

2017

1
2017
314,281.66 46.63%
25 30

2
1
2
3
4
5
6

1
2017 12 31
100,795.07 2

2
1
2

3

4

5

6

2017

2018 04 09

	26	399,598,507.63	610,506,075.97
	27	24,153,010.00	52,129,280.00
	28	474,516,412.50	365,028,375.00
	29	3,461,806,065.78	2,475,093,209.65
		5,260,800,800.91	4,128,555,130.62
		-3,329,595.92	-3,310,215.29
		5,257,471,204.99	4,125,244,915.33
		7,926,615,151.63	6,415,202,506.51

18 92

06 17

2017

		7,017,397,057.99	5,794,897,867.13
	30	7,017,397,057.99	5,794,897,867.13
		5,389,225,820.06	4,458,997,499.05
	30	3,250,587,734.46	2,474,046,323.44
	31	66,643,024.66	67,524,311.70
	32	1,677,876,519.87	1,545,113,253.35
	33	480,961,636.40	449,159,276.21
	34	-91,879,587.95	-78,635,310.46
	35	5,036,492.62	1,789,644.81
	36	1,453,001.05	-1,859,613.41
		319,850.36	-1,859,613.41
	37	141,463.98	592,372.86
	38	60,267,217.88	
		1,690,032,920.84	1,334,633,127.53
	39	4,101,313.11	70,955,826.96
	39		
	40	1,459,568.44	1,329,853.86
	40	784.70	125,152.59
		1,692,674,665.51	1,404,259,100.63
	41	231,480,527.51	197,444,717.35
		1,461,194,138.00	1,206,814,383.28
1		1,461,194,138.00	1,206,814,383.28
2			
1		-19,380.63	-19,495.39
2		1,461,213,518.63	1,206,833,878.67

		1,461,194,138.00	1,206,814,383.28
		1,461,213,518.63	1,206,833,878.67
		-19,380.63	-19,495.39
	2	1.54	1.28
	2	1.54	1.27

18 92

06 17

2017

		7,197,061,771.96	6,376,116,562.06
		2,606,202.90	6,602,545.69
	42	173,610,528.65	162,914,138.86
		7,373,278,503.51	6,545,633,246.61
		3,137,422,909.83	2,295,727,189.69
		641,248,731.48	502,579,184.62
		868,369,030.63	698,082,089.93
	42	1,470,112,377.34	1,503,796,290.05
		6,117,153,049.28	5,000,184,754.29
		1,256,125,454.23	1,545,448,492.32
		100,000,000.00	
		1,133,150.69	
		199,967.45	3,684,724.80
	42	10,000,000.00	
		111,333,118.14	3,684,724.80
		146,347,291.54	199,329,743.06
		1,722,677,540.00	2,677,500.00
	42	24,778,000.00	
		1,893,802,831.54	202,007,243.06
		-1,782,469,713.40	-198,322,518.26
			13,600,000.00
	42	16,357,100.00	52,141,800.00
		16,357,100.00	65,741,800.00

		365,012,625.00	292,022,700.00
	42	192,780.00	102,620.00
		365,205,405.00	292,125,320.00
		-348,848,305.00	-226,383,520.00
		-859,249.98	539,171.40
	43	-876,051,814.15	1,121,281,625.46
	43	3,438,839,838.53	2,317,558,213.07
	43	2,562,788,024.38	3,438,839,838.53

18 92

06 17

2017

	730,056,750.00				610,506,075.97	52,129,280.00			365,028,375.00	2,475,093,209.65	-3,310,215.29	4,125,244,915.33
	730,056,750.00				610,506,075.97	52,129,280.00			365,028,375.00	2,475,093,209.65	-3,310,215.29	4,125,244,915.33
	218,976,075.00				-210,907,568.34	-27,976,270.00			109,488,037.50	986,712,856.13	-19,380.63	1,132,226,289.66
										1,461,213,518.63	-19,380.63	1,461,194,138.00
	-31,500.00				8,100,006.66	-27,976,270.00						36,044,776.66
1	-31,500.00				-161,280.00							-192,780.00
2												
3					8,261,286.66	-27,976,270.00						36,237,556.66
4												
									109,488,037.50	-474,500,662.50		-365,012,625.00
1									109,488,037.50	-109,488,037.50		
2												
3										-365,012,625.00		-365,012,625.00
4												
	219,007,575.00				-219,007,575.00							
1	219,007,575.00				-219,007,575.00							
2												
3												
4												
1												
2												

2017

	486,075,000.00				819,589,799.72	61,398,000.00			243,037,500.00		1,682,272,905.98	-3,290,719.90	3,166,286,485.80
	486,075,000.00				819,589,799.72	61,398,000.00			243,037,500.00		1,682,272,905.98	-3,290,719.90	3,166,286,485.80
	243,981,750.00				-209,083,723.75	-9,268,720.00			121,990,875.00		792,820,303.67	-19,495.39	958,958,429.53
											1,206,833,878.67	-19,495.39	1,206,814,383.28
	629,500.00				34,268,526.25	-9,268,720.00							44,166,746.25
1	629,500.00				12,864,380.00								13,493,880.00
2													
3					21,404,146.25	-9,268,720.00							30,672,866.25
4													
									121,990,875.00		-414,013,575.00		-292,022,700.00
1									121,990,875.00		-121,990,875.00		
2													
3											-292,022,700.00		-292,022,700.00
4													



06

17

18

92

2017 12 31

		2,430,486,687.26	3,329,901,528.38
		1,002,429,373.98	636,529,240.41
	1	354,978,909.43	303,749,878.04
		38,427,268.83	22,844,751.87
	2	45,068,926.51	9,089,083.10
		1,066,232,780.70	885,183,989.58
		1,508,821,697.00	15,626,062.17
		6,446,445,643.71	5,202,924,533.55
		147,734,040.00	27,734,000.00
	3	63,245,119.15	59,494,980.41
		504,010.00	537,534.64
		823,185,323.14	847,914,509.19
		21,085,402.71	
		167,654,523.79	97,062,869.98
		11,523,505.97	
		25,330,645.58	18,019,037.20
		26,482,639.71	23,516,965.12
		1,286,745,210.05	1,074,279,896.54
		7,733,190,853.76	6,277,204,430.09

		399,553,524.62	610,461,092.96
		24,153,010.00	52,129,280.00
		474,516,412.50	365,028,375.00
		3,430,203,861.03	2,459,940,797.96
		5,229,153,613.15	4,113,357,735.92
		7,733,190,853.76	6,277,204,430.09

18 92

06 17

2017

	4	6,597,274,757.17	5,435,950,697.12
	4	3,182,367,310.08	2,437,928,139.84
		60,113,407.17	60,870,305.74
		1,413,796,951.48	1,296,543,920.98
		417,473,994.56	392,717,411.28
		-89,930,492.64	-77,402,820.58
		4,523,805.57	512,923.22
-	5	1,453,001.05	-1,859,613.41
		319,850.36	-1,859,613.41
		96,822.06	492,391.00
		59,407,402.88	
		1,669,887,006.94	1,323,413,594.23
		1,238,193.19	68,818,197.21
		1,341,219.38	1,287,721.48
			119,870.21
		1,669,783,980.75	1,390,944,069.96
		225,020,255.18	194,196,293.95
" "		1,444,763,725.57	1,196,747,776.01
		1,444,763,725.57	1,196,747,776.01
		1,444,763,725.57	1,196,747,776.01

18 92

06 17

2017

		6,700,201,932.90	5,892,620,111.74
		2,606,202.90	6,602,545.69
		164,860,504.44	158,160,457.51
		6,867,668,640.24	6,057,383,114.94
		3,025,142,384.50	2,164,433,039.56
		477,043,133.23	347,404,284.38
		795,539,848.90	643,767,890.73
		1,349,496,183.65	1,391,970,567.86
		5,647,221,550.28	4,547,575,782.53
		1,220,447,089.96	1,509,807,332.41
		100,000,000.00	
		1,133,150.69	
		136,229.58	3,145,004.41
		10,000,000.00	
		111,269,380.27	3,145,004.41
		143,493,820.34	197,380,320.79
		1,722,677,540.00	2,677,500.00
		24,778,000.00	
		1,890,949,360.34	200,057,820.79
		-1,779,679,980.07	-196,912,816.38
			13,600,000.00
		16,357,100.00	52,141,800.00
		16,357,100.00	65,741,800.00
		365,012,625.00	292,022,700.00
		192,780.00	102,620.00
		365,205,405.00	292,125,320.00
		-348,848,305.00	-226,383,520.00

		-859,423.41	539,097.34
		-908,940,618.52	1,087,050,093.37
		3,320,364,178.42	2,233,314,085.05
		2,411,423,559.90	3,320,364,178.42

18 92

06 17

2017

	486,075,000.00				819,544,816.37	61,398,000.00			243,037,500.00		1,677,206,596.95	3,164,465,913.32	
	486,075,000.00				819,544,816.37	61,398,000.00			243,037,500.00		1,677,206,596.95	3,164,465,913.32	
	243,981,750.00				-209,083,723.41	-9,268,720.00			121,990,875.00		782,734,201.01	948,891,822.60	
											1,196,747,776.01	1,196,747,776.01	
	629,500.00				34,268,526.59	-9,268,720.00						44,166,746.59	
1	629,500.00				12,864,380.00							13,493,880.00	
2													
3					21,404,146.59	-9,268,720.00						30,672,866.59	
4													
									121,990,875.00		-414,013,575.00	-292,022,700.00	
1									121,990,875.00		-121,990,875.00		
2													
3											-292,022,700.00	-292,022,700.00	
4													
	243,352,250.00				-243,352,250.00								
1	243,352,250.00				-243,352,250.00								
2													
3													
4													
1													
2													

06

17

2017

2008 8

592

2018 04 09

2017

4

33

76

2006 2 15

42

15

2014

2017

12 31

2017

2014

15

12

12

5

2012 19

33

5 2

13

5

1

2

2

13

22

9

28

13 2

6

13 2

8

7

8

1

2

3

9

1

2

A.

B.

C.

A.

B.

3

20%

12

4

13

14

6

7

8

9

10

1

2

500

2

3

5
12

4

8

42

1
13

2

9

1

22

2

39

20

5

2

40

14

20

15

1

2

			%	%
		20.00	5.00	4.75
		10.00	5.00	9.50
		5.00	5.00	19.00
		5.00	5.00	19.00

3

20

4

5

16

3.

20

17

3
18
1

2

3

20

19

20

21

45

22

2

1

3

23

1

/

2

3

24

1

2

17

25

1

2

4

26

1

2

1

2

3

4

27

/

1

2

3

4

28

1

2

3

4

29

1

12

2

30

1

2017 4 28

[2017]13

42

2017 5 28

2017

5 10 [2017]15

16

2017

2017 6 12

2017

07 18

42

16

2017

16

2017

2017 1 1

2

2017

31

1

2

3

hAOPp dMBÁ©

Bě

UANIct,ce

Ä

UeCOJA"Ňtý

AC öpãm,NíuÄ

5

6

7

1

2

2017 11 13

GR201733000884

3

2017 01 01 2019 12 31

15%

2017 05 31

[2017]68206

2017 01 01 2017 12 31

50%

2017 05 31

[2017]67292

2017 01 01 2017 12 31

80%

2016 11 30

2016 43

2016

11 1

2017

1 1

2017 12 31

2017

2016

1

	1,801,232.36	636,814.93
	2,560,986,792.02	3,438,203,023.60
	19,095,251.36	9,569,473.96
	2,581,883,275.74	3,448,409,312.49

2

1

	959,580,772.25	536,933,678.70
	48,369,917.47	100,595,561.71
	1,007,950,689.72	637,529,240.41

2

--	--	--

	92,768,325.26
	92,768,325.26

3

3

1

		%		%	
	393,292,896.01	99.67	22,125,197.76	5.63	371,167,698.25
	393,292,896.01	99.67	22,125,197.76	5.63	371,167,698.25
	1,311,713.82	0.33	1,311,713.82	100.00	
	394,604,609.83	100.00	23,436,911.58	5.94	371,167,698.25

		%		%	
	351,359,618.93	99.76	19,764,416.24	5.63	331,595,202.69
	351,359,618.93	99.76	19,764,416.24	5.63	331,595,202.69
	855,022.49	0.24	855,022.49	100.00	

352,214,641.42	100.00	20,619,438.73	5.85	331,595,202.69
----------------	--------	---------------	------	----------------

			%			%
--	--	--	---	--	--	---

5	920,705.18	920,705.18	100.00
	55,619,706.85	4,320,355.35	

2

2,219,019.80

3

		28,023,456.95	13,579,485.39
		22,361,459.02	1,521,134.88
		3,233,274.03	914,080.63
		2,001,516.85	409,958.06
		55,619,706.85	16,424,658.96

4

				%	
		18,809,850.50	1	33.82	940,492.53

14,778,000.00 1

26.57

738,900.00

	1,112,902,209.29		1,112,902,209.29
	496,732,880.06		496,732,880.06
	239,359,255.36		239,359,255.36
	88,868,930.00		88,868,930.00
	65,290,070.95		65,290,070.95
	24,241,829.81		24,241,829.81
	914,492,966.18		914,492,966.18

2 2017 12 31

7

	1,500,000,000.00	
	11,616,607.57	17,427,200.42
	1,511,616,607.57	17,427,200.42

			2017-05-10	2018-05-10	200,000,000.00

2017-07-10 2018-02-06 200,000,000.00

1	649,682,661.22	397,738,344.79	15,131,936.59	47,844,929.33	1,110,397,871.93
2		41,953,049.20	3,380,646.16	9,684,779.15	55,018,474.51
1		40,521,586.96	3,380,646.16	9,684,779.15	53,587,012.27
2		1,431,462.24			1,431,462.24
3		13,300.97	853,013.00	280,623.51	1,146,937.48
1		13,300.97	853,013.00	280,623.51	1,146,937.48
4	649,682,661.22	439,678,093.02	17,659,569.75	57,249,084.97	1,164,269,408.96
1	116,415,896.75	108,509,199.26	7,760,705.27	25,518,680.12	258,204,481.40
2	29,668,087.06	39,232,815.86	1,926,112.29	7,902,010.05	78,729,025.26
	29,668,087.06	39,232,815.86	1,926,112.29	7,902,010.05	78,729,025.26
3		9,477.00	810,362.35	266,592.19	1,086,431.54
		9,477.00	810,362.35	266,592.19	1,086,431.54
4	146,083,983.81	147,732,538.12	8,876,455.21	33,154,097.98	335,847,075.12
1					
2					
3					
4					
1	503,598,677.41	291,945,554.90	8,783,114.54	24,094,986.99	828,422,333.84

auto/press	564,102.56		564,102.56		
	164,102.56		164,102.56		
	129,735.04		129,735.04		
	69,230.77		69,230.77		
	31,253.85		31,253.85		
	24,265.81		24,265.81		
	21,085,402.71		21,085,402.71		

2

CRM	100.00%	100.00%				
OA	100.00%	100.00%				

1	151,679,536.49	15,974,987.30	167,654,523.79
2	78,257,956.91	18,804,913.07	97,062,869.98
	8,700,362.71		
2			

FB&AÔ

10,758,306188

8,891,046.24

71,722,045.87

2017		11,793,122.25
2018	18,744,277.56	18,744,277.56
2019	15,088,524.40	15,088,524.40
2020	6,367,784.94	6,367,784.94
2021	39,785.54	39,785.54
2022	39,552.31	
	40,279,924.75	52,033,494.69

16

		26,482,639.71
		23,516,965.12
		26,482,639.71
		23,516,965.12

17

		365,613,341.75
		365,613,341.75

18

		750,356,495.46
		614,997,231.22
		275,356,663.38
		261,267,051.56
		17,937,547.84
		28,598,857.23
		1,608,817.38
		5,991,307.10
		1,045,259,524.06
		910,854,447.11

1 14,453,870.65

19

		735,005,115.50
		840,328,526.14
		735,005,115.50
		840,328,526.14

2017 12 31



892,478.80

743,501.12

	550,000.00	550,000.00					
17	500,000.00	399,500.00			100,500.00		
2015	500,000.00				500,000.00		
225	500,000.00	500,000.00					
	461,504.25				461,504.25		
2017	205,000.00				205,000.00		
2016	200,000.00					200,000.00	

	75,705,182.15	16,357,100.00		56,358,522.15	2,989,560.00		—
--	---------------	---------------	--	---------------	--------------	--	---

2

2015

/

225	19,418,790.56	15,335,800.00		2,334,636.69	32,419,953.87
	30,000,000.00				30,000,000.00
100	6,857,976.92			1,143,783.96	5,714,192.96
	1,484,279.51			190,650.84	1,293,628.67
	1,188,074.50			143,106.00	1,044,968.50

31,500.00

161,280.00

26

~~7,968,910.51~~ ~~37,780,007.32~~ ~~5,299,781.99~~ ~~15,430,048.00~~ ~~11,598,422.00~~

	582,142,829.72	28,363,246.25	219,168,855.00	391,337,220.97
	28,363,246.25	8,261,286.66	28,363,246.25	8,261,286.66

192,780.00

9,213,250.00

28

	365,028,375.00	109,488,037.50	474,516,412.50
	365,028,375.00	109,488,037.50	474,516,412.50

10%

50%

29

		2,475,093,209.65
		1,682,272,905.98
	+	-
		2,475,093,209.65
		1,682,272,905.98
		1,461,213,518.63
		1,206,833,878.67
		109,488,037.50
		121,990,875.00
		365,012,625.00
		292,022,700.00
		3,461,806,065.78
		2,475,093,209.65

10%

50%

2017	04	20	2016	2016
730,025,250.00			10.00	5.00
365,012,625.00			730,025,250.00	
10.00	3.00		219,007,575.00	

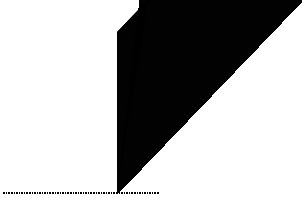
30

	6,739,213,648.81	3,055,572,650.70	5,641,221,048.72
			2,363,163,579.41

	278,183,409.18	195,015,083.76	153,676,818.41	110,882,744.03
	7,017,397,057.99	3,250,587,734.46	5,794,897,867.13	2,474,046,323.44

31

			36,901,094.01	33,194,963.74
--	--	--	---------------	---------------



19,018,518.58

17,249,678.82

		2,606,202.90		2,606,202.90
225	-	893,690.30		893,690.30

4,101,313.11

70,955,826.96

4,101,313.11

-

Ñ

	4,415,506.35	320,286.08
	173,610,528.65	162,914,138.86
2		
	519,046,603.13	466,051,639.90

1

1		
	1,461,194,138.00	1,206,814,383.28
	5,036,492.62	1,789,644.81
	78,738,012.06	73,184,035.37
	8,700,362.71	7,089,861.47
	2,338,537.83	38,270.72
	-140,679.28	-467,220.27

	2,562,788,024.38	3,438,839,838.53
	1,801,232.36	636,814.93
	2,560,986,792.02	3,438,203,023.60
	2,562,788,024.38	3,438,839,838.53

44

	19,095,251.36
--	---------------

				100.00	
				100.00	
				100.00	
				51.00	

2

		%			
		49.00	-19,380.63		-3,329,595.92

3

9,847.39 6,655.20 16,502.59 6,811,596.31 6,811,596.31



2

		6,767,314.53	3,449,952.94
		6,135,405.99	42,815.25

2

		28,800.00	28,800.00

		1,150,822.44	3,331,097.66
		550,024.57	550,024.57

3

		1,022.51	979.35

6

1

		370,521.10	18,526.06	50,093.84	2,504.69
		370,521.10	18,526.06	50,093.84	2,504.69
		20,033.70	2,003.37	1,521,134.88	76,056.74
		20,033.70	2,003.37	1,521,134.88	76,056.74

2

		1,188,807.69	3,152,734.49
		1,165,664.60	1,478,767.79
			264,165.65
		2,354,472.29	4,895,667.93

1	2014	09	09				
				450.00	448.00		
				32,000.00	1.40%	407.00	43.00
				405.00		1.27%	
					0.13%		
				9.60%			
							5
				1	12		
				2			12
				36			
					30%		
						40%	
							30%
				12		36	
				30%			
				40%			
				30%			
						15.16	/
1	2013				2014	2015	2016
				30%	65%	110%	
2	2014				2015		20%
3							

1	2013		2015	2016	2017
	65%	110%	160%		
2	2015	2016	2017		20%
3					

2016	01	04			2016	01	04
29		64.50			21.25	/	

		2017	826.13
2			

31,500.00

1			
	2017	12	31
2			
	2017	12	31

1			
1	2018	02	06

84

352.755

0.3717%
2 2018 02 06

28 49.92
0.0526%
2
2018 04 09 2017 12 31 2017
10.00 7.50 949,032,825.00
711,774,618.75

1

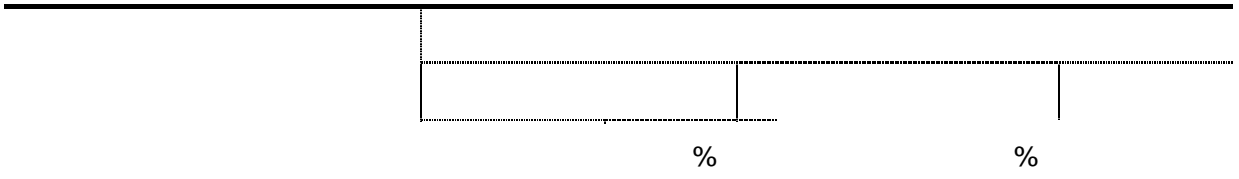
2

2017 12 31

1

1

<hr/>					
			%		%



		%		%	
	4,064,000.00	7.82	4,064,000.00	100.00	
	47,883,058.91	92.18	2,814,132.40	5.88	45,068,926.51
	47,883,058.91	92.18	2,814,132.40	5.88	45,068,926.51
	51,947,058.91	100.00	6,878,132.40	13.24	45,068,926.51

		%		%	
	4,059,000.00	29.06	4,059,000.00	100.00	
	9,910,521.76	70.94	821,438.66	8.29	9,089,083.10
	9,910,521.76	70.94	821,438.66	8.29	9,089,083.10
	13,969,521.76	100.00	4,880,438.66	34.94	9,089,083.10

1	45,752,392.41		2,287,619.61	5.00
1 2	1,134,405.16		113,440.52	10.00
2 3	542,861.34		108,572.27	20.00
3 4	267,400.00		133,700.00	50.00

4	5	76,000.00	60,800.00	80.00
5		110,000.00	110,000.00	100.00



	6,337,999,096.29	2,998,943,393.55	5,303,524,449.10	2,346,551,882.04
--	------------------	------------------	------------------	------------------

←

,"-

1

[2008]43

2

